MARCO E[redacted]

USCG MASTER 100 GRT | MROP



Miami, FL | [redacted] | [redacted]

PROFESSIONAL SUMMARY

Miami-based yacht captain with **7,000 nautical miles** across the Bahamas, Caribbean, U.S. East Coast, and West Indies. Experienced in private-owner and charter operations, vessel preparation and delivery, passage planning, night passages, guest service, and hands-on vessel support. Brings 25+ years of leadership in hospitality and national sales.

CORE QUALIFICATIONS

Bahamas & Caribbean operations • Yacht delivery • Passage planning • Night passages • Vessel/refit management • Charter guest service • Crew leadership • Owner support

Credentials: USCG Master 100 GRT • MROP • TWIC • Enrolled in drug & alcohol testing consortium

Renewals & upgrade in progress: USCG Master 200 GRT upgrade Certification in hand, to complete with upcoming renewal • STCW Basic Safety Training and First Aid/CPR renewals — expected before year-end 2026

PROFESSIONAL EXPERIENCE

Freelance Captain — Master 100 GRT **Feb 2021–Present**

- Captain private-owner and charter vessels throughout the Caribbean, Bahamas, U.S. East Coast, and West Indies, overseeing safe operations, trip planning, guest experience, and owner support.
- Experience aboard motor yachts and power cats including Sunreef Supreme 68, Hatteras 63, DutchCraft 56, Leopard 43, Aquila 44, Ferretti 80, Palmer Johnson 80, and Beneteau GT 50.

Vessel Management & Refit Operations | [redacted] **Sep 2023–Present**

- Overseen the hands-on refit of a 1993 Palmer Johnson 80 & Hatteras 58 Fishing Yacht while supporting the management of additional vessels.

Instructor / Certification Captain | [redacted] **July 2026–Present**

- Manage Calendar and Club member communications. From New Member Orientations to Advance twin Engine Offshore Certifications out of multiple marinas.

Yacht Broker **Nov 2023–Present**

- Advise clients on yacht sales involving vessels valued at $250K+; closed $2M in sales during 2025–2026.

Captain & Freedive Instructor | [redacted] **Aug 2022–Nov 2023**

- Captained eco-tour operations [redacted] aboard a [redacted] 43 sailing yacht, Corinthian 45, World Cat 27 twin-engine, and Dusky 26 single-engine.

SELECTED ASSIGNMENTS

Vessel preparation and delivery from St. Barts to Miami • Vessel Deliveries from Key Est FL to Palm Beaches • Nassau charters aboard the 68 ft [redacted] from Turnberry Isle • Night-passage operations to Nassau and from St Barts all through Miami.

EDUCATION & ADDITIONAL CAPABILITIES

[redacted] — Bachelor of Business Science, Marketing & Public Relations, 1986–1991

[redacted] — Associate program, Hotel & Restaurant Management, 1986–1988

Additional strengths: Wing foiling, scuba, open-water swimming, sommelier, mixologist, and chef.