

LUIS PABLO NIETO

Captain | Yacht Operations | Technical & Maintenance Specialist



CONTACT INFO

Miami, FL 33136 | Eligible to work in the United States
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ADDITIONAL INFORMATION

Clean Driving license: 05218291169
ForkLift Operator Certification: FAH20253725

PROFESSIONAL SUMMARY

Captain with extensive hands-on navigation experience and strong technical expertise in yacht mechanical, hydraulic, and electrical systems. Skilled in vessel handling, passage planning, docking operations, and safe navigation in coastal and offshore environments. Experienced in charter operations, yacht deliveries, and full vessel management including maintenance planning and system troubleshooting. Experience operating motor yachts up to 78 ft in charter, private, and delivery operations. Proven ability to lead crew, maintain vessels to high operational standards, and ensure safety, reliability, and protection of high-value marine assets.

CERTIFICATIONS & LICENSES

- Master Mariner 200 GT
- STCW Basic Training
- PADI Open Water Diver
- Free Diving Certification
- BoatUS Foundation – Clean Boating

CORE SKILLS

Navigation & Seamanship

- Vessel Navigation
- Passage Planning
- Docking & Close-Quarters Maneuvering

Marine Systems

- Mechanical Systems
- Hydraulic Systems
- Electrical Systems

Vessel Maintenance

- Preventive & Corrective Maintenance
- Engine Inspections & Basic Service
- System Troubleshooting & Diagnostics

Operations & Leadership

- Yacht Operations Management
- Crew Leadership
- Vessel Readiness & Inspections
- Yacht Deliveries & Sea Trials

PROFESSIONAL EXPERIENCE

Captain Midnight Express Powerboats Haoluver Marine Center - Miami, FL. Jun 2026 — Present

Captain responsible for full operation and maintenance of a Sea Ray 44 Sedan Bridge used for charter and private navigation.

Key Responsibilities:

- Transporting boats to customers, sales offices, boat shows, and for storage
- Perform docking and maneuvering in marinas and coastal waters
- Represent the company in direct customer interactions, ensuring a professional delivery experience and the highest level of customer satisfaction
- Conduct vessel handovers by educating owners on proper operation, maintenance schedules, and preventive maintenance practices
- Coordinate with Service Manager and After Sales Manager to determine service and transportation schedule
- Monitor mechanical, hydraulic, and electrical systems onboard

Captain - Sea Ray 44 Sedan Bridge Varmet Bros Corp Charters - Miami, FL. Oct 2025 — March 2026

Captain responsible for full operation and maintenance of a Sea Ray 44 Sedan Bridge used for charter and private navigation.

Key Responsibilities:

- Navigate the vessel during charter operations and private outings
- Perform docking and maneuvering in marinas and coastal waters
- Conduct pre-departure inspections and safety checks before navigation
- Monitor mechanical, hydraulic, and electrical systems onboard
- Perform routine maintenance and troubleshoot mechanical, hydraulic, and electrical systems
- Maintain vessel cleanliness, operational readiness, and safety standards

Marine Project Manager Delta Yacht Management - Miami, FL. March 2025 — Jun 2026

Responsible for planning and executing marine projects involving yacht maintenance, operational readiness, and vessel management.

Key responsibilities include:

- Coordinating yacht maintenance, refits, detailing and vessel readiness programs.
- Developing maintenance plans, budgets, and service schedules for vessels
- Installing and servicing deck hardware including lighting, batteries, ignition systems, fuel tanks, marine electronics, and outriggers
- Performing mechanical service tasks such as propeller replacement, engine oil changes, gear case service, and general system inspection
- Troubleshooting mechanical, hydraulic, and electrical issues
- Supervising subcontractors and controlling project quality and costs
- Preparing vessels for navigation, charter operations, and owner use

Captain / Crew Lead (Freelance) Flow Yacht - Miami, FL. Nov 2024 — Present

Captain responsible for vessel operations, navigation, and technical readiness.

Responsibilities include:

- Execute vessel navigation, docking, and maneuvering in busy marinas and coastal waters during charter and vessel delivery operations
- Performing route planning and pre-navigation safety inspections
- Preparing vessels for daily operation and charter readiness
- Troubleshooting mechanical, hydraulic, and electrical systems onboard
- Enforcing onboard safety procedures for guests and crew
- Leading crew members and coordinating vessel operations

Captain / Crew Lead (Freelance)
Schaefer Yacht USA - Dania Beach, FL.
Sep 2024 — March 2026

Lead crew member involved in yacht preparation, maintenance coordination, and delivery support.

Responsibilities include:

- Leading maintenance and detailing teams during yacht preparation and repairs
- Preparing vessels for major international boat shows including Fort Lauderdale, Miami, West Palm Beach, Sarasota, and St. Petersburg
- Inspecting and repairing fiberglass and gelcoat defects
- Performing quality control inspections prior to vessel delivery
- Assisting during sea trials and final operational testing
- Supporting yacht deliveries and owner handovers

Charter Captain & Technician / Crew Lead (Freelance)
Miami Beach Yacht Club Inc. - Miami, FL.
Jun 2024 — Jun 2025

Captain responsible for safe navigation and technical maintenance of charter vessels.

Responsibilities included:

- Operating vessels during charter operations
- Monitoring vessel systems and ensuring operational readiness
- Performing routine mechanical and technical checks
- Maintaining vessel cleanliness and presentation
- Ensuring compliance with maritime safety procedures

Captain / Crew Lead
Tessa Schaefer 66 Family Boat - Miami, FL.
Nov 2024 — March 2025

Captain responsible for navigation planning and operational coordination.

Responsibilities included:

- Planning navigation routes and voyage logistics
- Conducting operational inspections and system checks
- Managing tender operations and crew coordination
- Supporting vessel readiness and maintenance activities

MARINE TECHNICAL EXPERIENCE

- Marine Mechanical Systems
- Engine inspections, oil service, propeller replacement, drivetrain checks
- Marine Hydraulic Systems
- Steering systems, pumps, and hydraulic troubleshooting
- Marine Electrical Systems
- Battery banks, charging systems, wiring diagnostics, lighting systems

VESSELS EXPERIENCE

Motor Yachts: Azimut 78 (Namaste) / Sea Ray L690 (Manifesto) / Pershing 62 (Finstar) / Fountain Pajot 50 (Be Happy) / Numarine 62 (Sebastian) / Galeon 560 / Princess 52 / Schaefer 66 (Tesa) / Schaefer 56 / Schaefer 51 (Acileide) / Sea Ray 44 Sedan Bridge (Don't Blink) / Sea Ray 46 / Meridian 41 / Windy 43 / Formula 40 / Midnight Express 37-43-52-60 / Outboard Vessels / Diesel motor yachts.

NAVIGATION AREAS

Navigation experience across South Florida, Bahamas, ICW, Brazil, and Argentina including coastal and offshore passages, marina docking operations, charter navigation, and vessel delivery passages.

EDUCATION

- Architect / Universidad Argentina John F. Kennedy – Buenos Aires, Argentina (1997)
- Bachelor in Business Administration / Universidad Argentina John F. Kennedy – Buenos Aires, Argentina (2001)

LANGUAGES

- Spanish - native
- Portuguese - Fluent
- English - Advanced

REFERENCES AVAILABLE UPON REQUEST