



**REED** [REDACTED]

Captain-Mate-Bosun



Fort Lauderdale Florida, USA, 33301



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## SUMMARY

USCG-licensed captain and marine professional with proven experience across vessel deliveries, private charters, boating instruction, and high-end boat sales. Known for providing safe, smooth, guest-focused experiences, and for maintaining vessels to premium standards.

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## SKILLS

- Reliability
- Honesty
- Boat handling
- Project management
- On-water instruction
- Customer relationship management
- Product demonstration
- Safety compliance
- Client engagement
- Time management
- Problem solving
- Communication skills
- Scheduling

## EXPERIENCE

**Owner & Captain, [REDACTED] Northern Michigan & South Florida**

Sep 2025

Own and operate a boating company providing deliveries, captaining, and on-water instruction. Coach clients in docking, trailering, and boat handling to build confidence and skill. Manage client communication, scheduling, and trip logistics.

**Captain, 330 Formula CBR, Boca Raton, FL**

Feb 2026

Captain of a 33' Formula boat with triple outboards, ensuring the safety and comfort of all passengers onboard. Conducted route planning, weather analysis, and navigational assessments for safe and efficient voyages.

**Captain, Nautique G25, Miami, FL**

Jan 2026

Captain wake boat charters, instructing clients in wakesurfing, wakeboarding, waterskiing, and other water sports with a focus on safety and skill development. Deliver high-energy, client-focused experiences, ensuring an unforgettable, safe, and professional day on the water.

**First Mate, 47' Fountaine Pajot, Maryland to British Virgin Islands**

Dec 2025

Assisted with navigation and route planning, stood rotating day and night watches, assisted with weather planning and forecast review.

**First Mate, 70' Ocean Sportfish, Fort Lauderdale to Harbour Island Bahamas**

Oct 2025

Served as First Mate on a 70' Ocean Sport Fisher during delivery from Port Everglades to the Bahamas. Stood rotating five-hour watches and manually navigated during extended passages.

- High-ticket sales
- Negotiation

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## EDUCATION

**25-Ton USCG Captains Course (+Sailing Endorsement), U.S. Captains Training, Traverse City, MI**  
2024

**Bachelor of Science, Aviation Management & Operations, ██████████ University, ██████████ MI**  
2024

**STCW, Professional Yacht Training USA, Fort Lauderdale, FL**  
2023

**First Mate, 120' Custom Motor Yacht, Miami to Exumas Bahamas**  
Oct 2025

Served as First Mate on a 120' motor yacht on charter from Miami to the Exumas, Bahamas. Assisted with navigation, watches, and overall vessel operations on Bahamas passages. Ran deck operations and launching all water sport activities.

**Yacht Brokerage/ Demo Captain, Irish Boat Shop, Harbor Springs, Michigan**  
Apr 2025

Utilized Salesforce CRM to manage sales pipeline and client follow-ups. Conducted on-water demonstrations, showcasing vessel features while ensuring safety.

**Boat Sales Associate/ Delivery Captain, ██████████ Walloon Lake, MI**  
Apr 2022

Guided clients through specifications and options with personalized, trust-building service. Cultivated long-term client relationships through proactive post-sale follow-up.