

SERGIO

MATE



SUMMARY

Enthusiastic and driven mate with a solid work ethic and a demonstrated track record of success in both collaborative and solo settings. Dedicated to providing outstanding service and crafting unforgettable experiences for clients, all while upholding the utmost safety standards on board the vessel. Actively seeking freelance mate opportunities for both local and long-term charters, specializing in vessels up to 100 feet, with an emphasis on cultivating a positive and uplifting environment for guests and crew alike.

DOB: 10/15/1976
USA Passport
Florida Drivers License

No Smoking
English/Spanish

[Redacted]
[Redacted]
North Miami, FL

SKILL SETS

- Leadership
- Teamwork
- Problem-Solving
- Reliable & Responsible
- Customer Service
- Time Management
- Technical Skills
- Communication skills
- Crew & Passenger Safety Prof
- Punctual
- Attentive
- Environmental Awareness
- Interpersonal Skills
- Conflict Resolution

HOBBIES

- Fitness Enthusiast
- Water Sports
- Nutritional Awareness
- Handy Skills
- Reading/ Learning

[Redacted] M/Y | 84FT | San Lorenzo
MATE | Present | *Miami, FL*

- As the mate on a private yacht, I was responsible for overseeing the daily operations during local excursions. My primary duties included ensuring passenger safety, providing outstanding customer service, and managing the recruitment and supervision of crew members. I also had full accountability for the yacht's maintenance and performance, ensuring a smooth and enjoyable experience for the family.

[Redacted] M/Y | 66FT | Azimut
MATE | Present | *Miami, FL*

- As a mate on this charter yacht, I assist the captain with navigation, safety, and operations while ensuring passengers' comfort. My duties include providing excellent service, handling safety drills, maintaining equipment, and assisting with deck operations. I play a key role in creating a safe and enjoyable experience for everyone on board.

[Redacted] M/Y | 80FT | Azimut
MATE | JULY2023-JAN-2024 | *Fort Lauderdale, FL*

- As a mate on a private vessel, I take on a range of responsibilities to ensure everything runs smoothly. I assist with customer service, making sure passengers are comfortable and well taken care of. On deck, I handle lines, assist with mooring, and help with navigation when needed. I'm also responsible for provisioning, ensuring the vessel has all the necessary supplies. Maintaining the vessel is key, so I handle cleaning, equipment checks, and minor repairs. I work closely with the captain, helping with navigation, safety protocols, and making sure the boat stays in top shape.

[Redacted] M/Y | 70FT | Azimut
MATE | JAN 2023-JULY 2023 | *Fort Lauderdale, FL*

- In addition to the core responsibilities, I'm also involved in ensuring the overall safety and efficiency of the vessel. I monitor weather conditions and assist with route planning to ensure smooth sailing. I help maintain onboard systems like the engine and electrical equipment, keeping an eye out for any potential issues before they become problems. When docked, I manage the unloading and reloading of supplies and assist with any logistical needs. My role requires a mix of attention to detail, proactive problem-solving, and teamwork, all while ensuring the passengers and crew have a safe and enjoyable experience.

PROFESSIONAL PROFILE

WATERS NAVIGATED:

Atlantic Ocean
Caribbean
Gulf of Mexico

ADMINISTRATION:

I take pride in efficiently managing all aspects of the yacht, ensuring smooth operations and a flawless experience for everyone aboard. From overseeing daily schedules and coordinating logistics to handling supplies and maintenance, I make sure everything runs seamlessly behind the scenes. My attention to detail and proactive approach allows me to anticipate needs and keep the yacht in top condition, allowing you to focus on enjoying the journey without a worry.

CHARTER GUEST/OWNERS:

I am committed to providing an unforgettable experience during your luxury yacht charter, offering personalized service and attention to detail from the moment you step aboard. Whether you're looking for adventure or relaxation, I ensure every aspect of your journey is seamless. From organizing shore excursions to assisting with water activities and maintaining a pristine environment, my goal is to anticipate your needs and exceed your expectations, making your time onboard truly memorable.

PROJECT MANAGEMENT:

With extensive experience as a Mate in the yachting industry, I have consistently demonstrated exceptional skills in yacht operations, crew leadership, and delivering unparalleled guest experiences. From managing deck operations and navigation to ensuring seamless logistics and maintenance, I bring a proactive approach to every aspect of yacht management. Recognized for my outstanding client satisfaction. My leadership, attention to detail, and dedication to excellence have earned me multiple industry accolades, solidifying my reputation as a reliable and highly skilled professional in the yachting world.

██████████ M/Y | 70FT | Azimut

MATE | MAY 2022-APR2023 | *Miami, FL*

- As a Mate on a private vessel, I am responsible for ensuring the highest level of customer service, safety, and maintenance for all onboard operations. My role includes overseeing the well-being of guests, ensuring that safety protocols are followed, and assisting with vessel upkeep to maintain optimal performance. Additionally, I coordinate with the captain and crew to ensure smooth and efficient operations, addressing any concerns promptly and ensuring a safe, enjoyable experience for everyone aboard. My dedication to excellence ensures the vessel operates seamlessly and meets all safety and maintenance standards.

██████████ M/Y | 60FT | Princess V60

MATE | Present | *West Palm Beach, FL*

- I take a hands-on approach to make sure the vessel is safe and efficient at all times. I'm proactive when it comes to maintaining equipment and am quick to address any issues that may arise. I'm also well-versed in safety procedures and prepared to step in when needed. My focus is on making sure that every trip runs smoothly and that all guests have an unforgettable experience while on board.

██████████ M/Y | 72FT | Vi Tech

MATE | JAN2020-NOV2021 | *Miami, FL*

- As a mate on a charter vessel, I'm responsible for a wide range of tasks that ensure everything runs smoothly and guests have an excellent experience. I focus on customer service, attending to passengers' needs, and making sure the atmosphere is always welcoming. On deck, I handle lines, assist with mooring, and support navigation and maneuvering the vessel. I also help with provisioning, ensuring we're fully stocked with all the supplies needed for the trip. Maintenance is another key part of my role, including cleaning, inspecting equipment, and handling minor repairs as necessary. I work closely with the captain to assist with navigation, safety protocols, and keeping the vessel in top shape.



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REFERENCES

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